ATTACHMENT 4-B: BUDGET DETAILS

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The table below (which appears as Table 2 in the application) shows the budget ask ($000) associated with the Tranche 2 application, by Cost Category or MTI, by year.

CalMTA Proposed Budget Request to Support Second Tranche MTIs

Cost Category or MTI	Estimated Expenditures by Year ($000)					
	2027	2028	2029	2030	2031	Totals
Second Tranche MTIs						
MTI Deployment Funds						
Residential Heat Pump Water Heaters	$2,650	$6,760	$5,822	$4,878	$4,084	$24,194
Commercial Rooftop Units	$2,600	$2,699	$4,347	$5,108	$6,237	$20,991
Commercial Replacement & Attachment Windows	$2,684	$3,325	$3,198	$3,163	$2,898	$15,268
Subtotals for Deployment	**$7,934**	**$12,784**	**$13,367**	**$13,149**	**$13,219**	**$60,453**
MTI Evaluation Funds						
Residential Heat Pump Water Heaters	$189	$338	$291	$244	$204	$1,266
Commercial Rooftop Units	$328	$229	$326	$166	$299	$1,348
Commercial Replacement & Attachment Windows	$158	$161	$154	$152	$139	$764
Subtotals for Evaluation	**$675**	**$728**	**$771**	**$562**	**$642**	**$3,378**
Incremental Administration and Operations funds (to support Second Tranche MTI Deployment and Portfolio Implementation)						
MTA Administration[1]	$ -	$ -	$940	$989	$1,018	$2,947
MTA Operations[1]	$ -	$ -	$3,224	$3,330	$3,428	$9,982
Enhanced Initiative/Concept Development funds (to support Second Tranche MTI Deployment and Portfolio Implementation)						
Initiative/Concept Development[2]	$ -	$1,699	$1,105	$1,102	$1,106	$5,012
Total for all funds to support Second Tranche MTIs						
Grand Totals	**$8,609**	**$15,211**	**$19,407**	**$19,132**	**$19,413**	**$81,772**

[1] No incremental budget ask for Administration or Operations for 2027 or 2028.
[2] No incremental budget ask for Initiative/Concept Development for 2027.

The table below (which appears as Table 2 in Attachment 4-A Budget Narrative) calculates the budget balance that will be available for future MTI implementation and evaluation, pending approval of the budget associated with this Tranche 2 Application.

Portfolio budget balance calculation (as described in Attachment 4-A Budget Narrative)

#	Budget Authority	Budget in $000
A	**Overall budget authorized in D.19-12-021**	**$ 250,000**
B	**Approved budget in D.25-11-023 associated with First Tranch MTIs**	**$ 114,609**
C	Induction Cooking MTI Deployment cap in D.25-11-023	$ 32,399
D	Revised Induction Cooking MTI Deployment approved in AL RI-	$ 29,672
E	**Difference between the Induction Cooking MTI deployment budgets (C-I**	**$ 2,727**
F	**Second Tranche incremental budget request (in this Application)**	**$ 81,772**
G	**Total budget approved prior and requested in this Application (B+F-E)**	**$ 193,654**
H	**Balance remaining for future MTI deployment through 2031 (A-G)**	**$ 56,346**

This table shows the incremental budget ask ($000) associated with the application, by Major Activity or MTI (within each Cost Category), by year.

Cost Category	Major Activity/MTI	Estimated Expenditures by Year ($000)					Totals
		2027	2028	2029	2030	2031	
Administration	Routine Administration	$ -	$ -	$ 724	$ 746	$ 768	$ 2,238
	Non-Routine Administration	$ -	$ -	$ 216	$ 243	$ 250	$ 709
	Adminminstration Subtotals	$ -	$ -	$ 940	$ 989	$ 1,018	**$ 2,947**
Operations	Project Management and Operations			$ 852	$ 908	$ 935	$ 2,695
	MTAB Administration	$ -	$ -	$ 255	$ 261	$ 268	$ 784
	Policy			$ 405	$ 417	$ 430	$ 1,252
	Stakeholder Engagement and Communications			$ 1,340	$ 1,361	$ 1,401	$ 4,102
	Data Systems Development and Management	$ -	$ -	$ 372	$ 383	$ 394	$ 1,149
	Operations Subtotals	$ -	$ -	$ 3,224	$ 3,330	$ 3,428	**$ 9,982**
Initiative/Concept Development	Concept Development (Phase I Activities)	$ -	$ -	$ -	$ -	$ -	$ -
	Program Development (Phase II Activities)	$ -	$ 1,699	$ 1,105	$ 1,102	$ 1,106	**$ 5,012**
	Initiative/Concept Development Subtotals	$ -	$ 1,699	$ 1,105	$ 1,102	$ 1,106	**$ 5,012**
MTI Deployment	Commercial Rooftop Units	$ 2,600	$ 2,699	$ 4,347	$ 5,108	$ 6,237	$ 20,991
	Commercial Replacement & Attachment Windows	$ 2,684	$ 3,325	$ 3,198	$ 3,163	$ 2,898	$ 15,268
	Residential Heat Pump Water Heaters	$ 2,650	$ 6,760	$ 5,822	$ 4,878	$ 4,084	$ 24,194
	MTI Deployment Subtotals	$ 7,934	$ 12,784	$ 13,367	$ 13,149	$ 13,219	**$ 60,453**
MTI Evaluation	Commercial Rooftop Units	$ 328	$ 229	$ 326	$ 166	$ 299	$ 1,348
	Commercial Replacement & Attachment Windows	$ 158	$ 161	$ 154	$ 152	$ 139	$ 764
	Residential Heat Pump Water Heaters	$ 189	$ 338	$ 291	$ 244	$ 204	$ 1,266
	MTI Evaluation Subtotals	$ 675	$ 728	$ 771	$ 562	$ 642	**$ 3,378**
						Grand Total	**$ 81,772**

This table breaks the incremental budget ask ($000) associated with this application into Labor cost for members of the CalMTA team, Non-Labor expenses incurred directly by the CalMT spend for Implementers and Evaluators including both labor and non-labor costs (but excluding incentives), and Incentives (both upstream and to consumers, whether those incentives Party).

Cost Category	Major Activity/MTI	2027						
		Labor[1]	Non-Labor[2]	3rd Party[3]	Incentives	Totals	Labor[1]	Non-Labor[2]
MTA Administration	**Administration Subtotals**							
	Routine Financial and Administrative Tasks							
	Non-Routine Financial and Administrative Tasks							
MTA Operations	**Operations Subtotals**							
	Project Management and Operations							
	MTAB Administration							
	Policy							
	Stakeholder Engagement and Communications							
	Data Systems Development and Management							
Initiative/Concept Development	**Initiative/Concept Development Subtotals**						$ 1,699	$ -
	Concept Development (Phase I Activities)						$ -	$ -
	Program Development (Phase II Activities)						$ 1,699	$ -
MTI Deployment (Phase III)	**MTI Deployment Subtotals**	$ 2,001	$ 225	$ 3,301	$ 2,407	$ 7,934	$ 4,268	$ 553
	Commercial Rooftop Units	$ 594	$ 100	$ 506	$ 1,400	$ 2,600	$ 1,104	$ 103
	Commercial Replacement & Attachment Windows	$ 497	$ 75	$ 1,105	$ 1,007	$ 2,684	$ 927	$ 75
	Residential Heat Pump Water Heaters	$ 910	$ 50	$ 1,690	$ -	$ 2,650	$ 2,237	$ 375
MTI Evaluation	**Evaluation Subtotals**			$ 675		$ 675		
	Commercial Rooftop Units	$ -	$ -	$ 328	$ -	$ 328	$ -	$ -
	Commercial Replacement & Attachment Windows	$ -	$ -	$ 158	$ -	$ 158	$ -	$ -
	Residential Heat Pump Water Heaters	$ -	$ -	$ 189	$ -	$ 189	$ -	$ -
Grand Totals		**$ 2,001**	**$ 225**	**$ 3,976**	**$ 2,407**	**$ 8,609**	**$ 5,967**	**$ 553**

1 - Labor Costs for members of the CalMTA team.
2 - Non-labor and other direct costs (excluding incentives) incurred directly by the CalMTA team.
3 - Labor and non-labor costs (exluding incentives) outsourced to 3rd party implementers and evaluators.

	K	L	M	N	O	P	Q	R	S	T	U	V	W
1													
2	TA team (excluding incentives), 3rd Party												
3	are paid by Resource Innovations or by the 3rd												
4													
5	Estimated Expenditures ($000) by Year, by Expenditure Type												
6	2028			2029					2030				
7	3rd Party[3]	Incentives	Totals	Labor[1]	Non-Labor[2]	3rd Party[3]	Incentives	Totals	Labor[1]	Non-Labor[2]	3rd Party[3]	Incentives	Totals
8				$ 846	$ 94	$ -	$ -	$ 940	$ 871	$ 118	$ -	$ -	$ 989
9				$ 723	$ 1	$ -	$ -	$ 724	$ 745	$ 1	$ -	$ -	$ 746
10				$ 123	$ 93	$ -	$ -	$ 216	$ 126	$ 117	$ -	$ -	$ 243
11				$ 2,933	$ 291	$ -	$ -	$ 3,224	$ 3,033	$ 297	$ -	$ -	$ 3,330
12				$ 778	$ 74	$ -	$ -	$ 852	$ 832	$ 76	$ -	$ -	$ 908
13				$ 184	$ 71	$ -	$ -	$ 255	$ 190	$ 71	$ -	$ -	$ 261
14				$ 405	$ -	$ -	$ -	$ 405	$ 417	$ -	$ -	$ -	$ 417
15				$ 1,212	$ 128	$ -	$ -	$ 1,340	$ 1,229	$ 132	$ -	$ -	$ 1,361
16				$ 354	$ 18	$ -	$ -	$ 372	$ 365	$ 18	$ -	$ -	$ 383
17	$ -	$ -	$ 1,699	$ 1,105	$ -	$ -	$ -	$ 1,105	$ 1,102	$ -	$ -	$ -	$ 1,102
18	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
19	$ -	$ -	$ 1,699	$ 1,105	$ -	$ -	$ -	$ 1,105	$ 1,102	$ -	$ -	$ -	$ 1,102
20	$ 6,264	$ 1,699	$ 12,784	$ 4,085	$ 576	$ 5,940	$ 2,766	$ 13,367	$ 3,740	$ 454	$ 4,983	$ 3,972	$ 13,149
21	$ 857	$ 635	$ 2,699	$ 1,232	$ 106	$ 1,300	$ 1,709	$ 4,347	$ 1,148	$ 109	$ 879	$ 2,972	$ 5,108
22	$ 1,259	$ 1,064	$ 3,325	$ 933	$ 135	$ 1,073	$ 1,057	$ 3,198	$ 958	$ 135	$ 1,070	$ 1,000	$ 3,163
23	$ 4,148	$ -	$ 6,760	$ 1,920	$ 335	$ 3,567	$ -	$ 5,822	$ 1,634	$ 210	$ 3,034	$ -	$ 4,878
24	$ 728		$ 728			$ 771		$ 771			$ 562		$ 562
25	$ 229	$ -	$ 229	$ -	$ -	$ 326	$ -	$ 326	$ -	$ -	$ 166	$ -	$ 166
26	$ 161	$ -	$ 161	$ -	$ -	$ 154	$ -	$ 154	$ -	$ -	$ 152	$ -	$ 152
27	$ 338	$ -	$ 338	$ -	$ -	$ 291	$ -	$ 291	$ -	$ -	$ 244	$ -	$ 244
28	**$ 6,992**	**$ 1,699**	**$ 15,211**	**$ 8,969**	**$ 961**	**$ 6,711**	**$ 2,766**	**$ 19,407**	**$ 8,746**	**$ 869**	**$ 5,545**	**$ 3,972**	**$ 19,132**
29													
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	X	Y	Z	AA	AB	AC	AD	AE	AF	AG
1										
2										
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5										
6	2031					Totals				
7	Labor[1]	Non-Labor[2]	3rd Party[3]	Incentives	Totals	Labor[1]	Non-Labor[2]	3rd Party[3]	Incentives	Totals
8	$ 897	$ 121	$ -	$ -	$ 1,018	$ 2,614	$ 333	$ -	$ -	$ 2,947
9	$ 767	$ 1	$ -	$ -	$ 768	$ 2,235	$ 3	$ -	$ -	$ 2,238
10	$ 130	$ 120	$ -	$ -	$ 250	$ 379	$ 330	$ -	$ -	$ 709
11	$ 3,123	$ 305	$ -	$ -	$ 3,428	$ 9,089	$ 893	$ -	$ -	$ 9,982
12	$ 857	$ 78	$ -	$ -	$ 935	$ 2,467	$ 228	$ -	$ -	$ 2,695
13	$ 195	$ 73	$ -	$ -	$ 268	$ 569	$ 215	$ -	$ -	$ 784
14	$ 430	$ -	$ -	$ -	$ 430	$ 1,252	$ -	$ -	$ -	$ 1,252
15	$ 1,265	$ 136	$ -	$ -	$ 1,401	$ 3,706	$ 396	$ -	$ -	$ 4,102
16	$ 376	$ 18	$ -	$ -	$ 394	$ 1,095	$ 54	$ -	$ -	$ 1,149
17	$ 1,106	$ -	$ -	$ -	$ 1,106	$ 5,012	$ -	$ -	$ -	$ 5,012
18	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
19	$ 1,106	$ -	$ -	$ -	$ 1,106	$ 5,012	$ -	$ -	$ -	$ 5,012
20	$ 3,657	$ 458	$ 3,975	$ 5,129	$ 13,219	$ 17,751	$ 2,266	$ 24,463	$ 15,973	$ 60,453
21	$ 1,125	$ 113	$ 870	$ 4,129	$ 6,237	$ 5,203	$ 531	$ 4,412	$ 10,845	$ 20,991
22	$ 983	$ 135	$ 780	$ 1,000	$ 2,898	$ 4,298	$ 555	$ 5,287	$ 5,128	$ 15,268
23	$ 1,549	$ 210	$ 2,325	$ -	$ 4,084	$ 8,250	$ 1,180	$ 14,764	$ -	$ 24,194
24			$ 642		$ 642	$ -	$ -	$ 3,378	$ -	$ 3,378
25	$ -	$ -	$ 299	$ -	$ 299	$ -	$ -	$ 1,348	$ -	$ 1,348
26	$ -	$ -	$ 139	$ -	$ 139	$ -	$ -	$ 764	$ -	$ 764
27	$ -	$ -	$ 204	$ -	$ 204	$ -	$ -	$ 1,266	$ -	$ 1,266
28	**$ 8,783**	**$ 884**	**$ 4,617**	**$ 5,129**	**$ 19,413**	**$ 34,466**	**$ 3,492**	**$ 27,841**	**$ 15,973**	**$ 81,772**
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This table shows the per year FTE and average FTE counts (CalMTA team only) associated with the incremental labor budget in this application, by Major Activity or MTI (within each Cost Category), by year.

Cost Category	Major Activity	2027	2028	2029	2030	2031	Average FTE
MTA Administration	**Administration Subtotals**			**2.2**	**2.2**	**2.3**	**2.2**
	Routine Financial and Administrative Tasks			2.0	2.0	2.1	2.0
	Non-Routine Financial and Administrative Tasks			0.2	0.2	0.2	0.2
MTA Operations	**Operations Subtotals**			**6.8**	**6.8**	**7.0**	**6.9**
	Project Management and Operations			1.6	1.7	1.8	1.7
	MTAB Administration			0.4	0.4	0.4	0.4
	Policy			0.8	0.8	0.8	0.8
	Stakeholder Engagement and Communications			3.0	2.9	3.0	3.0
	Data Systems Development and Management			1.0	1.0	1.0	1.0
Initiative/Concept Development	**Initiative/Concept Development Subtotals**		**3.8**	**2.3**	**2.2**	**2.1**	**2.7**
	Concept Development (Phase I Activities)		NA	NA	NA	NA	NA
	Program Development (Phase II Activities)		3.8	2.3	2.2	2.1	2.6
MTI Deployment	**MTI Deployment Subtotals**	**4.9**	**10.1**	**9.4**	**8.1**	**7.7**	**8.0**
	Commercial Rooftop Units	1.4	2.4	2.7	2.4	2.3	**2.3**
	Commercial Replacement & Attachment Windows	1.1	2.0	2.0	2.0	2.0	**1.8**
	Residential Heat Pump Water Heaters	2.1	5.3	4.4	3.6	3.3	**3.7**
Evaluation[1]	**Evaluation Subtotals**						
	Commercial Rooftop Units	NA	NA	NA	NA	NA	NA
	Commercial Replacement & Attachment Windows	NA	NA	NA	NA	NA	NA
	Residential Heat Pump Water Heaters	NA	NA	NA	NA	NA	NA

[1] The Evaluation Cost Category captures costs for third party evaluators only, therefore there are no CalMTA Team FTE. CalMTA team labor for overseeing third party evaluators is charged to MTI deployment.

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535		**MTI in Deployment**	**Jan-00**	**2028**	**2029**	**2030**	**2031**	**Totals**			
536		Commercial Rooftop Units		-	-	-	-	-			
537		Commercial Replacement & Attachment Windows		-	-	-	-	-			
538		Residential Heat Pump Water Heaters		-	-	-	-	-			
539		**Totals**	**64,950**	**-**	**-**	**-**	**-**	**-**			

	A	B	C	D	E	F	G	H	I	J	K
540		[1] FTE calculations are based on the assumption that fully dedicated staff will bill approximately 80% of their time to the project, which allows for paid time off and other non-billable time.									
541											
542											
543		Based FTEs on the full budget (not just incremental ask)									